

Challenge

# MANUFACTURING PARTNERSHIPS

**Your manufacturing success is  
our partnership commitment**



# Partnership Programme



## Optimising performance across your manufacturing operation

1. Expertise & services complementing your core competencies
2. More effective management of the manufacturing continuum
3. Greater product success & bottom line performance

Partnership built on quality, expertise and experience



# Challenge Credentials

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- 30 years' experience in the manufacturing domain
- Global customer base across market sectors
- In-depth expertise of the manufacturing cycle
- Global sourcing & supply infrastructure



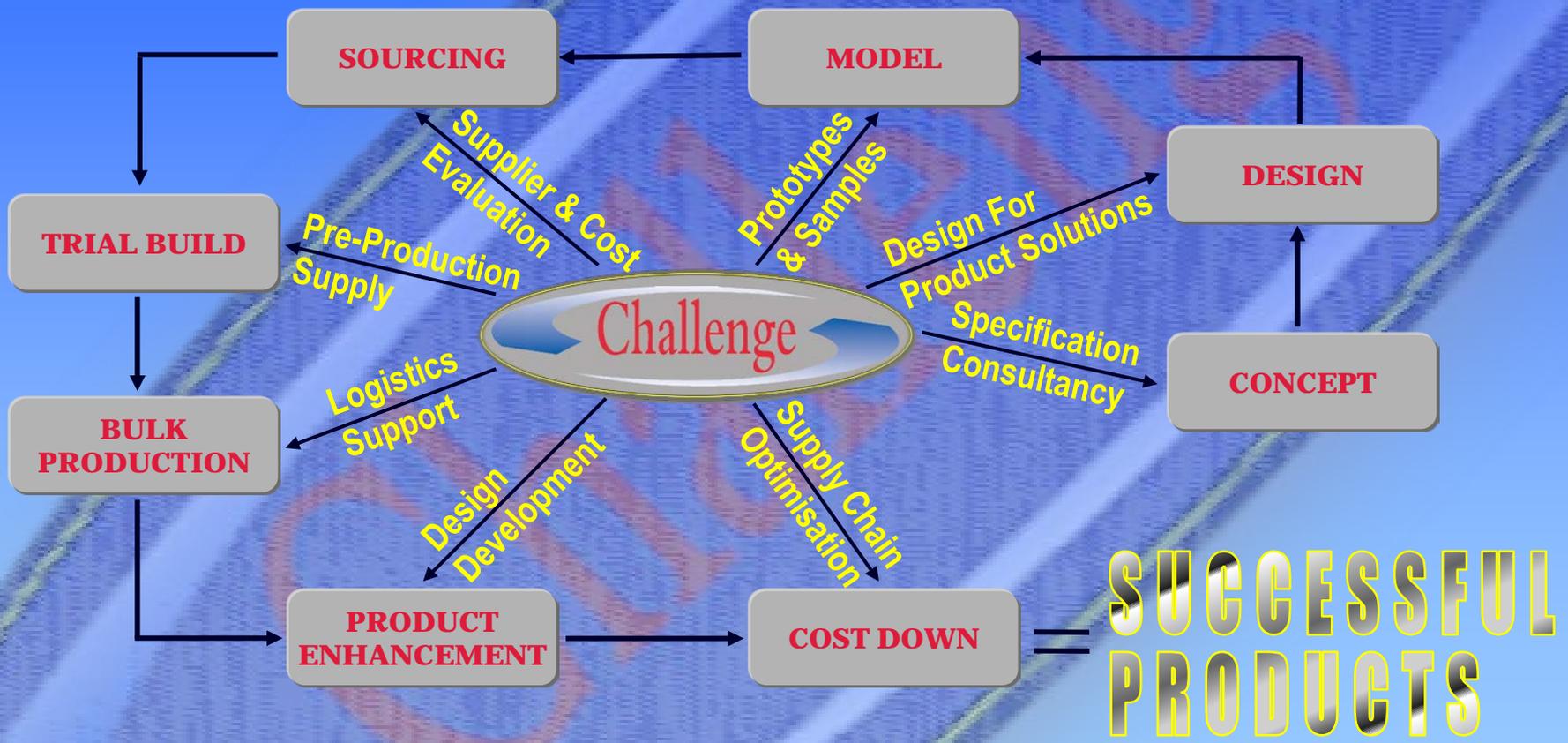
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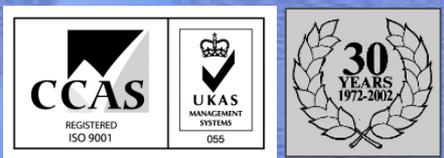
# Adding Value



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# Engineering Value



## Supporting the engineering operation:

- Initiating the supply chain
- Sourcing new tooling
- Controlling existing tooling
- Managing quality control

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# Product Value



## On-going product improvement:

- **Developing the design**
  - components from alternative materials
  - reduce component counts
  - shorten assembly times
- **Concept consultancy**
  - design-for-production (DFP) values
- **Specification consultancy**
  - pre-production advice

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# Component Value

Tailoring the production line:

- Negotiating component supply
- Assembly planning & methodology
- Presentation of sub-assemblies
- Physical assembly & packaging

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# Supply Chain Value

Sourcing and supplying the manufacturing cycle:

- **Central location and control of stock**
- **Inventory management**
  - measurement, re-ordering, kit and assembly supply
- **Site management**
  - counts and audits, usage and optimum quantities
- **Remote monitoring**
- **Production system integration**
- **Global logistics planning & control**
  - worldwide supply chain management
- **Best-price global sourcing**

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# Costs and Pricing

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Contributing to efficiency and pricing strategies:

- Reducing production costs
- Reducing administration costs
- Balancing expenditure with income
- Minimising environmental impacts of manufacturing
- Implementing cost down philosophy

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# Quality and Strength

Delivering constant improvement:

- **Dedication to quality**
  - ISO9001 : 2000 accredited
  - corporate vendor approval process
- **On-going programmes of investment**
  - business development
  - training
  - system appraisal

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# Benefits Summary

Resolute commitment to:

- Increase productivity
- Reduce costs
- Enhance bottom line performance
- Improve quality

The success of your manufacturing business is our partnership commitment.

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